

VENDOR ASSISTANCE AGENDA RELEASE
EXERCISE OPTION-TO-RENEW PERIOD
ITEM#: 801B(091085) Resolution #: R-439-09
BCC APPROVAL DATE: April 21, 2009

Item No. 4

Contract No.: 7543-5/14-OTR

Contract Title: **Hydraulic Parts and Repairs for Mobile Equipment (Pre-qualification Pool)**

Description: It is recommended that the Board authorize the County Mayor or County Mayor's designee, to exercise the five remaining Option-to-Renew (OTR) periods for a contract to purchase hydraulic parts and repair services for General Services Administration. The contract is in its initial term which expires on May 31, 2009. Exercising the five remaining OTR periods will bring the cumulative value of the contract to over \$1 million.

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|--|------------------------------|-------------------|
| Initial Contract Term and Estimated Usage: | June 1, 2008 to May 31, 2009 | \$ 544,500 |
| First OTR and Estimated Usage: | June 1, 2009 to May 31, 2010 | \$ 544,500 |
| Second OTR and Estimated Usage: | June 1, 2010 to May 31, 2011 | \$ 544,500 |
| Third OTR and Estimated Usage: | June 1, 2011 to May 31, 2012 | \$ 544,500 |
| Fourth OTR and Estimated Usage: | June 1, 2012 to May 31, 2013 | \$ 544,500 |
| Fifth OTR and Estimated Usage: | June 1, 2013 to May 31, 2014 | <u>\$ 544,500</u> |
| Cumulative Value: | | \$3,267,000 |

Contract Measure: Small Business Enterprise Bid Preference

Review Committee Date and Item No.: October 17, 2007; Item #6-02

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The Living Wage Ordinance does not apply.

User Access Program: This contract includes the User Access Program provision. The 2% program discount is being collected on all purchases

| Vendors: | Address | Principal |
|---|--|------------------|
| •Altekco, Inc. (Local vendor) | 8340 N.W. 70 th Street Miami, FL 33166 | Robert A. Handy |
| •Genuine Parts Co. d/b/a NAPA Auto Parts (Non-local vendor) | 2999 Circle 75 Parkway Atlanta, GA 30339 | Thomas Gallagher |

| | | |
|---|---|------------------------|
| •Hydraulic Associates, Inc. (Local vendor) | 8311 N.W. 70 th Street Miami, FL 33166 | Keith A. Scalf |
| •Hydradyne Hydraulics LLC (Non-local vendor) | 2801 Peters Road Harvey, LA 70058 | Randall Rollins |
| •Hydraulic Sales & Service, Inc. (Local vendor) | 3700 N.W. South River Drive Miami, FL 33142 | Cleveland H. Jones III |
| •Hydraulic Supply Co. d/b/a Aero Hardware & Supply (Local vendor) | 300 International Parkway Sunrise, FL 33325 | James H. Inglis |
| •Hydraulic Technicians, Inc. (Local vendor) | 3735 N.W. 78 th Street Suite B Miami, FL 33147 | Asriel Sebastian |

Performance Data: There are no performance issues with any of the seven firms.

Compliance Data: Hydraulic Technicians, Inc. had a compliance issue in August 2005 on a previous contract for underpayment of an employee. The County recovered \$236.88 and this violation was resolved and closed in March 2007. There are no compliance issues with the other six firms.

Contract Managers: Pablo Martinez, Department of Procurement Management
Martin Dareff, General Services Administration

JUSTIFICATION

This contract is utilized by General Services Administration (GSA) for the purchase of hydraulic parts (Group 1) and spot market quotes for hydraulic repairs (Group 2) for mobile equipment maintained by GSA. This contract establishes a pre-qualified pool of bidders that provides for spot market competition for each purchase assuring the best possible pricing. Additional qualified vendors may be added at any time during the contract term, further enhancing competition. It is therefore in the County's best interest to exercise the remaining options-to-renew.